Hello listeners- This is Wayne Courreges your host for the Untold Stories of Real Estate Investing. I am excited to launch our podcast to share the good, bad and ugly of real estate investing. This podcast is focused on hearing the raw truth from experienced investors and operators. We will get to know each of our guests in a way that helps us learn from their successes, but also take us to a more vulnerable place in learning from their struggles and failures.

I truly believe that as we hear all aspects of real estate investing, we will benefit from avoiding mistakes and piggyback on what works to ease our investing path. In doing so, we make our businesses stronger to help our tenants, residents and employees, along with protecting and growing our investors wealth. The show is for both active and passive investors. Active investors get tactical advice and experiences to help their investment process, while passive investors can hear from deal sponsors and learn questions/advice that can help them evaluate opportunities to invest in.

We will hear from operators and investors in all real estate asset classes ranging from institutional to non-institutional owners. A new podcast episode will launch every other week starting in June 2020. For the weeks we did not post a new podcast, check out our blog focused on multi-family investing at [www.creipartners.com/blog](http://www.creipartners.com/blog). You will find our podcast page and information on my company, CREI Partners.

For some background on me, I was born and raised out of Austin, TX. In 2003, I enlisted in the United States Marine Corps and was stationed with 1st Tank Battalion in 29 Palms, California and then transferred to the 1st Marine Air Wing in Okinawa, Japan. I was fortunate to earn my Undergraduate and majority of my master’s degree while in the Marine Corps. I didn’t have much of a life after work! My passion for real estate began in High School, and I was very eager to transition to a Commercial Real Estate company. I participated in a military recruiting event where private companies were hiring former military. I went to this particular recruiting event due to CBRE being an employer. I remember going into the interview and telling the Managing Director she can stop all other interviews as I was her guy. I received an offer to start with CBRE in June 2007.

I have been part of the CBRE team for the past 13 years managing commercial real estate properties. I am currently an Associate Director in Austin overseeing approximately 2 million square feet of office and retail space. I am fortunate to enjoy what I do with CBRE and my clients taking care of their real estate assets, while pursuing my side passion of owning and growing investor wealth through multi-family investments. I control the investment life cycle and investor relations as the Lead Sponsor and General Partner.

I have three kids ages 8, 7, and 5. I have been married to my amazing wife, Jennifer, for nearly 11 years. I am a Cubmaster for a Cub Scout Pack in Spicewood, TX and stay active in the Rotary Club of Austin.

I started this podcast to help others but also to learn alongside each of you. Real Estate is my passion and we will have a lot of great discussions and aha moments.

Look forward to having you join us on our next episode of the Untold Stories of Real Estate Investing.

Hope everyone stays safe and well!